

RIA Disclosure Document

KEY INFORMATION AND DISCLOSURE DOCUMENT FOR INVESTMENT ADVISORY SERVICES UNDERTAKEN BY RENAISSANCE SMART TECH PRIVATE LIMITED (through its investment Advisory Division known as **"Renaissance Investment Advisors"**) ("**Investment Advisor"**/"**RSTPL**")

- The purpose of the key information and disclosure document is to provide essential information about the investment advisory services in a manner to assist and enable the Investors in making decisions for engaging an investment advisor.
- The necessary information about the Investment Advisor is disclosed in this Disclosure Document and the Investor is advised to carefully read the entire document and is advised to retain it for future reference.

Disclaimer

- Investment in securities market are subject to market risks. Read all related documents carefully before investing. Registration granted by SEBI, membership of BASL and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.
- The securities quoted are for illustration only and are not recommendatory.
- Any performance depictions are for illustration purposes only and such past performance may or may not sustain in future.
- This key information and disclosure document has been prepared inter-alia in pursuant to regulation 15 and 18 of the Securities and Exchange Board of India (Investment Advisers) Regulations, 2013, as amended from time to time ("**the Regulations**") and the Circulars, Guidelines and instructions issued by SEBI thereunder from time to time.
- This document is intended only for the personal use of the prospective investors to whom it is addressed or delivered and must not be reproduced or redistributed in any form to any other person without prior written consent of the Investment Advisor.
- This document does not purport to be all-inclusive / comprehensive, nor does it contain all the information which a prospective investor may desire for making decisions for engaging the Investment Advisor.

History, Present Business and Background

RSTPL is a SEBI registered Investment Advisor and offers advisory services to clients vide SEBI registration No. INA000016436.

About Renaissance Group:

Renaissance Investment Managers Private Limited ("**RIMPL**"), a sister concern of RSTPL is registered with SEBI as a Portfolio Manager with registration no. INP000005455 and is also an Investment Manager to Renaissance Alternate Investment Fund, a Category III Alternative Investment Fund registered with SEBI with registration no. IN/AIF3/18-19/0549.

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Directors Name:

(i) Mr. Pankaj Murarka - Pankaj is the promoter of RSTPL. He has over 25 years of experience in Fund Management and has several accolades to his credit. He was awarded as Best Fund Manager – Runner up Award for Axis Midcap Fund by Outlook Money in 2014. The fund delivered a CAGR return of 24% (2011-2015) significantly outperforming the benchmark and was a top decile fund for 2012 & 2013. It was ranked the No. 1 performing fund in India across all funds in 2014 on 3-year basis. He was also recognized by Outlook Money as a Leading Fund Manager with 5 years of track record of consistent performance in the year 2015. Pankaj was associated with Axis Mutual Fund as the Chief Investment Officer (CIO) managing over \$2bn in Indian Equities. Pankaj is also the CIO and Director at RIMPL.

(ii) Mr. Pawan Parakh - Pawan has over 15 years of experience in equity research and fund management. He started his capital markets career as an equity analyst with Edelweiss Securities. He had the privilege of working with marquee organizations like HDFC, HSBC and Deloitte amongst others. As part of his research process, Pawan actively interacts with company managements, industry experts, technocrats and bureaucrats to understand the nuances of businesses. He likes to do field and factory visits to enhance his business understanding. Pawan is a meritorious Chartered Accountant (all India 48th Rank holder). He has also cleared CFA exams from CFA Institute (Virginia, USA).

Affiliation with other intermediaries

There are no affiliations with other intermediaries except that RSTPL has empaneled various financial intermediaries and / or financial institutions and / or individuals for promoting / distributing its various financial product offerings including availing theirs advisory / distribution / on-boarding platform(s).

Disciplinary History / Complaint Status

- i. No penalties / directions have been issued by SEBI under the SEBI Act or Regulations made there under against RSTPL or its Directors, or employees relating to Investment Advisory services.
- ii. There are no pending material litigations or legal proceedings, findings of inspections or investigations for which action has been taken or initiated by any regulatory authority against the RSTPL or its Directors, or employees.
- iii. For latest update on complaints kindly visit website: [<u>https://renaissanceadvisors.in/</u>]> Disclaimer >IA > IA Historical complaints for the period end.

Services offered and terms of offerings

a. The Investment Adviser shall provide investment advice to the Clients relating to investing, purchasing, selling, or dealing in securities such as shares, debentures, bonds, derivatives, securitized instruments, structured products, mutual funds, money market

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instruments etc.

- b. The Investment Adviser provides advice on investment portfolio or any other investment product suitable to the Client's needs and on-going monitoring, periodic review, asset allocation and financial planning including analysis of Clients' financial position, identification of its financial goals and developing and recommending financial strategies to realize such goals.
- c. The Investment Adviser undertakes that all such Investment Advisory services shall be offered to the client with no binding whatsoever and client shall be free to implement or execute the services with any distributor/broker/intermediary of his/her/its choice.
- d. The performance-related information provided by the Investment Advisor from time to time is on a consolidated basis which has neither been verified nor approved by SEBI. The performance / returns of the stock across advised individual portfolios may vary significantly from the data depicted by the Investment Advisor. No claims may be made or entertained for any variances between the performance depictions and that of the stock within individual client portfolios. Neither the Investment Adviser, nor its Directors, employees, affiliates shall in any way be liable for any variation noticed in the returns of individual portfolios. The performance of RSTPL shall have no bearing on the expected performance of an Individual Client Portfolio. RSTPL also does not guarantee or assure any minimum or risk-free returns. Past performance of the financial products, instruments and the portfolio may or may not be sustained in future and should not be used as a basis for comparison with other investments.
- e. The above services offered by RSTPL can also be availed by Accredited Investor(s) subject to meeting the eligibility criteria, obtaining accreditation status from the Accreditation Agency and complying with the requirements as detailed in the framework for Accredited Investors as per the regulations.

Risk Factors

The value of the investments and the expected returns may be affected generally by factors affecting financial and securities markets, such as price and volume, volatility in interest rates, currency exchange rates, changes in regulatory and administrative policies of the Government or any other appropriate authority (including tax laws) or other political, economic, and other developments as detailed below:

• **Portfolio Entities/ Companies Risk**: The performance of the model portfolio will depend upon the business performance of the Portfolio Entities, Companies and its prospects. Investment Advisor focuses on studying the business and the sustainability with focus on studying the balance sheet will help the Investment Advisor in mitigating these sector or company risks.

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- **Valuation Risk**: Investment Advisor will assess the Portfolio Entities from varied valuation parameters to establish whether the valuations are reasonable while creating the model portfolio and reassess the same from time to time.
- **Market Risk**: Investment Advisor endeavors to create a portfolio of Entities /Companies using bottom-up fundamental research rather than trying to time the markets. However, in order to mitigate Market Risk, the Investment Advisor will monitor and analyze the market and economic circumstances from time to time that may affect the performance of the Portfolio Entities.
- **Liquidity Risk**: While investing in equities and Portfolio Entities, liquidity constraints are potential near-term risk while investing and disinvesting in the Portfolio Entities. The Investment Advisor endeavors to mitigate the risks by investing, creating a portfolio with a medium to long term time horizon.
- Service Provider Risk: Investment Advisor is reliant upon the performance of thirdparty service providers for their functions. Weak control over technology used in the thirdparty arrangement may result in threats to security and the integrity of systems and resources, which can have materially detrimental impact upon the operations of RSTPL. These issues could result in unauthorized transactions or the inability to transact business as expected. The Investment Advisor endeavors to mitigate these risks by entering into the arrangement with regulated entities and/or incorporating indemnity clause in agreement entered with service providers.
- Other Risks: The advisory portfolio offered by the Investment Advisor is suitable for clients with high risk profile. The Investment Advisory does not offer any assured / guaranteed returns. Investment in securities market are subject to market risks. Please read the key information and disclosure document and other allied documents carefully before investing.

RSTPL is not liable or responsible for any loss or shortfall resulting from the operations of the model advisory portfolio.

Holdings and Disclosure of Interest

RSTPL or RIMPL or its affiliates or employees/directors or funds managed by RIMPL may have same or contra positions in personal or fiduciary capacity in the securities/stocks advised. Investors should take caution while executing the advice based on their risk/return profile and suitability.

Companies/stocks/Sectors advised by RSTPL may or may not be the part of one or more of RIMPL's PMS Investment Approaches and/or AIF Schemes.

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Conflict of Interest

(i) Client understands that subject to the applicable laws, the Investment Advisor may give advice or take action in performing its duties to other clients, or for its own accounts, that may or may not differ from advice given to or acts taken for the Client. The Investment Advisor is not obligated to recommend to the Client, any security or other investment that, the Investment Advisor may buy, sell, or recommend for any other client or for its own accounts.

(ii) The Investment Advisor or its directors or affiliates may be involved in other financial, investment or other professional activities which may on occasion cause conflicts of interest with the investment advisory services being provided to the Client. These include serving as directors, officers, advisers, or agents of other companies.

(iii) The Parties may have to govern themselves by the terms and conditions as may be laid down or applicable in case of the afore-mentioned activities subject to the following:

- As an entity: The Investment Advisor, for its own proprietary purposes may invest / divest in various securities / investments, from time to time at its own discretion, which will be undertaken by a separate and dedicated team. The said segregation will ensure avoidance of conflict of interest with regards to the investment advisory and related business of the Company. Such proprietary investment transactions may at times be contrary to the investment advice or other related business or actions inter-alia due to reasons such as different risk profile, returns expectation, investment objective or risk perception of the entity being advised.
- As its business activities: In connection with any advice on securities or investment products so serviced, the Investment Advisor may earn fees or remuneration in form of advisory fees or any other fees by whatever name called.
- As its directors or employees: The Investment Advisor, its directors or employees may also advice or be connected with any fund house, portfolio manager, mutual fund/asset management company, alternative investment funds, broking company or any other entity or its directors or employees offering any financial product (which may be part of investment advice) or undertake any execution services and accordingly they may earn management fees, for the same.
- **Future business activity**: During the course of business, as part of normal business activity, the Investment Advisor, its director or its affiliates may undertake any other business or register with SEBI or any other regulator or body for conducting business activities that may be directly or indirectly connected with its long-term business objectives in line with its object clause inter alia including corporate advisory etc.

However, the client shall not be under any obligation to avail the execution, or any other such services offered by the Investment Advisor. All fees and charges, wherever applicable, for such services shall be paid directly to execution service providers and not through the Investment Advisor.

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Other Disclosures

The Investment Advisor retains all the rights in relation to all information contained in the document(s) shared from time to time. The Investment Advisor operates from within India and is subject to Indian laws and any dispute shall be resolved in the courts of Mumbai, Maharashtra only.

The Investment Advisor declares that the data and analysis provided by Investment Adviser from time to time shall be for informational purposes only. The information contained in the analysis shall be obtained from various sources and reasonable care would be taken to ensure sources of data to be accurate and reliable. The Investment Advisor will not be responsible for any error or omission in the data or for any losses suffered on account of information contained in this analysis. While the Investment Advisor will take due care to ensure that all information provided is accurate, the Investment Advisor neither guarantees/warrants the sequence, accuracy, completeness, or timeliness of the aforesaid report(s) shared from time to time. Neither the Investment Advisor nor its affiliates or their directors, employees, agents, or representatives, shall be responsible or liable in any manner, directly or indirectly, for views or opinions expressed in this analysis or the contents or any systemic errors or discrepancies or for any decisions or actions taken in reliance on the analysis. The Investment Advisor does not take any responsibility for any clerical, computational, systemic, or other errors in comparison analysis.

The Investment Advisor warrants that the contents of this key information and disclosure document are true to the best of its knowledge, belief, and information of the directors of the Investment Advisor, however, assume no liability for the relevance, accuracy, or completeness of the contents herein.

The Investment Advisors (including its affiliates) and any of its directors, officers, employees, and other personnel will not accept any liability, loss, damage of any nature, including but not limited to direct, indirect, punitive, special, exemplary, consequential, as also any loss of profit in any way arising from the use of this document in any manner whatsoever.

This document may include certain forward-looking statements which contain words or phrases such as "believe", "expect", "anticipate", "estimate", "intend", "plan", "objective", "goal", "project", "endeavor" and similar expressions or variations of such expressions that are forward-looking statements. Actual results may differ materially from those suggested by the forward-looking statements due to risks, uncertainties, or assumptions. The Investment Advisor takes no responsibility of updating any data/information. This document cannot be copied, reproduced, in whole or in part or otherwise distributed without prior written approval of the Investment Advisor.

Prospective clients are advised to review this document, Advisory Agreement, presentation(s), and other related documents carefully and in its entirety. Prospective clients should make an independent assessment, and consult their own counsel, business/investment advisor and tax advisor as to legal, business and tax related matters concerning this document, the Advisory Agreement, and the other related documents before becoming interested in the Advisory Portfolio.

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The information contained in this document has been prepared for general guidance and does not constitute a professional advice /assurance and no person should act upon any information contained herein without obtaining specific professional advice/assurance. Neither the Investment Advisor nor its Affiliates or advisors would be held responsible for any reliance placed on the content of this document or for any decision based on it. Each existing / prospective client, by accepting delivery of this document agrees to the foregoing. Investment portfolios are subject to several risk factors including but not limited to political, legal, social, economic, and overall market risks. The recipient alone shall be fully responsible/are liable for any decision taken based on this document. The Investment Advisor, its directors, employees, may have existing exposure to the stocks that form part of the investment advisory portfolio. Further, in view of the investment objective there may be situations where the Investment Advisor may be selling a stock which is part of the advisory portfolio.

The information can be no assurance that future results or events will be consistent with this information. Any decision or action taken by the recipient based on this information shall be solely and entirely at the risk of the recipient. The distribution of this information in some jurisdictions may be restricted and/or prohibited by law, and persons into whose possession this information comes should inform themselves about such restriction and/or prohibition and observe any such restrictions and/or prohibition. Unauthorized disclosure, use, dissemination or copying (either whole or partial) of this information, is prohibited. The Investment Advisor will not treat recipient/user as customer by virtue of their receiving/using this report. Neither the Investment Advisor nor its affiliates, directors, employees, agents, or representatives, shall be responsible or liable in any manner, directly or indirectly, for the contents or any errors or discrepancies herein or for any decisions or actions taken in reliance on the information. The person accessing this information specifically agrees to exempt the Investment Advisor or any of its affiliates or employees from, any and all responsibility/liability arising from such misuse and agrees not to hold the Investment Advisor or any of its affiliates or employees responsible for any such misuse and further agrees to hold the Investment Advisor or any of its affiliates or employees free and harmless from all losses, costs, damages, expenses that may be suffered by the person accessing this information due to any errors and delays.

About Us:

Renaissance Investment Advisors (a division of Renaissance Smart Tech Private Limited) CIN: U67200MH2020PTC338091 SEBI Registration number: INA000016436 BASL Membership ID: BASL1494 Type of Registration and Validity: Non – individual; November 30, 2021 - Perpetual Registered office address – A-103, Mittal Commercia Premises CHSL CTS 1629 Marol, Off M V RD, NR Mittal Estate, Andheri East – 400059, Maharashtra, India Principal Officer details: Mr. Pankaj Murarka; 022– 49711561; info@renaissanceadvisors.in Compliance and Grievance Officer: Ms. Darshika Thakker; 022– 49711561; info@renaissanceadvisors.in Corresponding SEBI regional / local office address – Securities and Exchange Board of India, SEBI Bhavan, Plot No. C4-A, G Block, BKC-Bandra East, Mumbai- 400051

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